

***FIRST AMERICAN TITLE AND ESCROW OF
BELLINGHAM***

MONTHLY REAL ESTATE SALES BREAKDOWN

BELLINGHAM		Sep-06	Aug-06	Y-T-D 2006	Sep-05	Y-T-D 2005
1	Used, Single Family	140	163	1182	158	1395
2	New, Single Family	24	18	196	41	355
3	Condominium	36	61	515	79	449
4	Multi-Family; Commercial/Industrial	37	28	277	32	234
5	Platted - Lot Only	35	27	314	64	492
6	Unplatted - Land Only	6	4	62	11	67
7	Land With Manufactured Home	5	4	35	8	53
BELLINGHAM SUB - TOTAL		283	305	2581	393	3045

NORTH COUNTY: FERNDALE / LYNDEN / BLAINE		Sep-06	Aug-06	Y-T-D 2006	Sep-05	Y-T-D 2005
1	Used, Single Family	111	133	978	160	1228
2	New, Single Family	28	35	244	37	343
3	Condominium	33	26	179	24	212
4	Multi-Family; Commercial/Industrial	20	12	176	17	203
5	Platted - Lot Only	51	58	446	122	855
6	Unplatted - Land Only	19	14	192	27	306
7	Land With Manufactured Home	21	27	180	27	246
NORTH COUNTY SUB - TOTAL		283	305	2395	414	3393

EAST COUNTY: DEMING / SUMAS		Sep-06	Aug-06	Y-T-D 2006	Sep-05	Y-T-D 2005
1	Used, Single Family	11	7	108	12	127
2	New, Single Family	3	1	23	0	8
3	Condominium	0	2	23	7	35
4	Multi-Family; Commercial/Industrial	2	0	12	1	11
5	Platted - Lot Only	28	31	228	28	306
6	Unplatted - Land Only	2	2	42	4	48
7	Land With Manufactured Home	13	20	112	23	110
EAST COUNTY SUB - TOTAL		59	63	548	75	645

TOTAL SALES	625	673	5524	882	7083
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